



After facilitating

52 Placement Interviews generating Job Placement Offers for 161 Students in 2015-16,
39 Placement Interviews generating Job Placement Offers for 151 Students in 2014-15,
39 Placement Interviews generating Job Placement Offers for 130 Students in 2013-14, and
33 Placement Interviews generating Job Placement Offers for 144 Students in 2012-13, we at the University Placement & Counselling Cell of our esteemed Navsari Agricultural University; are pleased to announce that **the 2nd Campus Recruitment Drive of Placement Programme 2016-17 for MAIIA Commodity Management Pvt. Ltd.** is to be held **during December-January month.** The details are as follows:

MAIIA Commodity Management Pvt. Ltd. – www.maiia.in

- ☞ The MAIIA Commodity Management Pvt. Ltd. is a Service Enterprise working in the space of Agri. Commodities.
- ☞ They cater to the requirements of *Collateral Management, Stock Monitoring, Inspection & Testing Services as well as Warehousing Services.* Their clients are Banks who extend Loans to Farmers and Agri. Commodity Traders against Pledge-funding, as well as Corporates who deal in Trading, Export or Import of Agri. Commodities.
- ☞ As of now, Maiia operates in **15 States through a network of 9 Branches**, and their service reach during last year extended to **nearly 1500 Warehouses in managing over 70 different types of commodities.**
- ☞ For more details about our Company, kindly go through the Info. Memorandum in ppt. format available with your Institute Placement Officer OR log onto their website given above.

Available Job Profiles – At various Taluka & Dist. Places on PAN India basis:

- ✓ **For B. Sc. - Hons. (Agri.) - Trainee Agri. Assistant to support Operations** (*Back Office Job at Branch/Regional Office or Warehouse Incharge in the Field*)
- ✓ **For M. Sc. (Agri.) - Trainee Agri. Executive** (*To be inducted into Territory Manager or Functional Support Role at Executive Level at a later stage*)
- ✓ **For UG (Agri./Allied) + MBA (ABM) - Management Trainee** (*For Managerial Roles in Branch Management Roles or Functional Manager Roles in Operations or Business Development*)

- ☞ **Pay Offer:** During the 1st Year of Traineeship, UG (Agri.) – 8,000/Month, PG (Agri.) – 15,000/Month and MBA (ABM) – 20,000/Month (*Salary Revision after Confirmation and Promotion to the Higher Grade as given on 1st Page*)

Golden Opportunity for UG & PG (Agri.) & MBA (ABM) of NAU

☞ Expected Essentials from the Ideal Candidate: Dynamic, Technically Strong, Enthusiastic, Energetic, Talented, Career Oriented, Self driven UG, PG in Agriculture, MBA (ABM) with UG Background of Agri./Allied Science with Good Communication Skills, Empathetic Outlook and Patience...

Desired Skills from the Ideal Candidate:

<u>Professional Skills:</u>	<u>Behavioural Skills:</u>
<ul style="list-style-type: none">✓ Knowledge of Agri. Commodities ...✓ Good Written & Verbal Communication Skills in English...✓ Computer Proficiency (MS-Office, Internet, Email & Software Packages)...	<ul style="list-style-type: none">✓ Interpersonal Skills...✓ Proactiveness...✓ Relationship Management...✓ Willingness to Learn...✓ Attention to Details...

Role Expectations:

- ✓ Understanding about the Agri. Commodity – Varieties and Quality...
- ✓ Understanding of the Agri. Industry and its Stakeholders ...
- ✓ Handling & Managing Warehousing Operations for Agri. Commodities...
- ✓ Ability to understand the Standard Operating Processes (SOP), Process Flows and the Systems ...
- ✓ Preparation of MIS, Reports & Documents as per SOP with Analytical Insights...
- ✓ Interacting with Clients & Internal Customers...
- ✓ Market Research of Agri. Commodities - Crop Patterns, Supply, Demand & other Competitive Scenarios...

☞ If Interested, What To Do??? (Selection Process): Registration and Resume Submission (in soft copy only) to the Institute Placement Officer (latest by 16th December, 2016-FRIDAY Morning 10:00 am) ... These pre-registered candidates will only appear in the Further Selection Process to be held either in the Last Week of December OR 3rd Week of January Month @ the DSW Office, NAU, Navsari...

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