



After facilitating

39 Placement Interviews generating Job Placement Offers for 151 Students in 2014-15,
39 Placement Interviews generating Job Placement Offers for 130 Students in 2013-14, and
33 Placement Interviews generating Job Placement Offers for 144 Students in 2012-13, we at the
 University Placement & Counselling Cell of our esteemed Navsari Agricultural University; are pleased to announce that **the**
forthcoming Campus Recruitment Drive of Placement Programme 2015-16 of **HDFC ERGO**
General Insurance Company Ltd. is to be held in the 2nd week of June. The details are as follows:

HDFC ERGO General Insurance Company Ltd. – <https://www.hdfcergo.com/>

HDFC ERGO General Insurance Company Limited is a *joint venture* between HDFC Ltd. and ERGO International, a Germany-based company. ERGO is a part of the Munich Re Group that stands **among the largest insurance companies of the world** with an asset share of over Rs. 9,00,000 corers. **HDFC Ltd. holds 74 per cent stake in the insurance venture, while the balance 26 per cent lies in the hands of ERGO.** Founded in the year 2002, HDFC ERGO General Insurance Company operates in **89 Indian cities with over 109 branches and 1,900 staff members across the country.**


Available Opportunities: Relationship Executive-Agribusiness & Rural Segment **61 Vacancies PAN GUJARAT**

Zones	Gujarat	No of Positions	Branch Mapping		Zones	Gujarat	No of Positions	Branch Mapping
<u>Zone 1</u>	Kutch	3	Gandhidham		<u>Zone 5</u>	Mehsana	2	Mehsana
	Morvi	3	Rajkot			Banaskatha	3	Mehsana
	Surendranagar	2	Ahmedabad		<u>Zone 6</u>	Ahmedabad	2	Ahmedabad
<u>Zone 2</u>	Jamnagar	6	Rajkot			Kheda	2	Ahmedabad
	Devbhumi Dwarka	3	Rajkot		<u>Zone 7</u>	Dahod	3	Baroda
	Porbandar	3	Rajkot			Vadodara	3	Baroda
<u>Zone 3</u>	Junagadh	7	Rajkot			Bharuch	2	Bharuch
	Gir Somnath	2	Rajkot			Narmada	2	Bharuch
<u>Zone 4</u>	Amreli	5	Rajkot		<u>Zone 8</u>	Tapi	2	Surat
	Botad	2	Rajkot			Dang	1	Surat
						Navsari	2	Surat
						Valsad	1	Surat

Job Profile for Relationship Executive-Agribusiness & Rural Segment Position


Insurance claims handlers are involved in managing a claim from beginning through to settlement. Depending on their level of knowledge, they may be involved in investigating potentially fraudulent claims and undertaking a range of loss adjusting activities. Depending on level of responsibility, typical activities may include:

- ✓ Providing advice on making a claim and the processes involved;
- ✓ Processing new insurance claims notifications;
- ✓ Collecting accurate information and documents to proceed with a claim;
- ✓ Analyzing a claim made by a policymaker;
- ✓ Guiding policyholders on how to proceed with the claim;
- ✓ Monitoring the progress of a claim;
- ✓ Investigating potentially fraudulent claims;
- ✓ Identifying reasons why full payment may not be made;
- ✓ Ensuring fair settlement of a valid claim; and Building relationships with client.
- ✓ Ensuring the customer is treated fairly and that the customer receives excellent service in accordance with industry and company guidelines...

 **Pay Offer: 15,000 + Mobile Expense + TA + Excellent Learning Exposure...**

Expected Essentials from the Ideal Candidate:

- ✓ Energetic, talented, self driven **Graduate OR Post Graduate in Agri./Allied Science Background** with Conceptual Clarity about basics of Farming, Economy, Crop Insurance Schemes, etc. ...
- ✓ **Ideal candidate must have a Strong Business Sense, Updated Knowledge of the related domains...** with patience, passion and skills to work with the end customers (Farmers). Should have drive for results, willingness to learn, ability to bounce back from setbacks and never give up attitude, energy and dynamism, confidence, and courtesy.
- ✓ **Ideal candidate must have** Customer service skills, Negotiation and decision-making skills, Communication skills and a confident disposition when dealing with people, often in difficult circumstances, and Organizational and time management skills.

 **Selection Process: Registration and Resume Submission (in hard and soft copy) with the Institute Placement Officer (latest by 10th JUNE, 2016-FRIDAY Morning 10:00 am) ...The shortlisted candidates will appear in the Campus Selection Process in the 2nd Week of JUNE, 2016 @ DSW Office, NAU, Navsari.**

Dr. Mehul G. Thakkar

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