



## Biggest-Golden Opportunity for Graduates of NAU in **HDFC Bank Ltd.**



After facilitating

**36 Placement Interviews generating Job Placement Offers for 132 Students** in 2014-15,  
**39 Placement Interviews generating Job Placement Offers for 130 Students** in 2013-14, and  
**33 Placement Interviews generating Job Placement Offers for 144 Students** in 2012-13, we at the  
University Placement & Counselling Cell of our esteemed Navsari Agricultural University; are pleased to announce that **the 1<sup>st</sup>**  
**Ever Campus Recruitment Drive of Placement Programme 2015-16 of HDFC Bank Ltd.** is to be  
held **during January month.** The details are as follows:

### **HDFC Bank Ltd.** – [www.hdfcbank.com](http://www.hdfcbank.com)

- ☞ The **Housing Development Finance Corporation Limited (HDFC)** was amongst the first to receive an 'in principle' approval from the Reserve Bank of India (RBI) to set up a bank in the private sector, as part of RBI's liberalization of the Indian Banking Industry in 1994. The bank was incorporated in **August 1994** in the name of **HDFC Bank Limited**, with its registered office in Mumbai, India. HDFC Bank commenced operations as a **Scheduled Commercial Bank** in **January 1995**.
- ☞ HDFC Bank Ltd. is operating with a simple mission: to be a **World-class Indian Bank** with a single-minded focus on product quality and service excellence for providing customer convenience.
- ☞ As of September 30, 2015, the Bank has a nationwide distribution network of 4,227 branches and 11,686 ATMs in 2,501 cities/towns.

### **Available Job Profile: Agri Relationship Manager PAN India**

- ✓ *Job profile involves the following core responsibilities:*
  - Source business from agri individuals for their Crop and term loan requirements;
  - Manage sale of products like Kisan Gold Card, Small Agri business loans, Traders Cash credit to agri individuals or trading enterprises;
  - Liaise with Credit team to ensure clearance of proposal;
  - Assist in disbursement formalities;
  - Maintain the existing portfolio (post disbursal formalities and monitoring);
  - Manage the existing as well as future relationships;
  - Coordinate with Collections team;
  - Cross sell other liabilities products like Current Accounts, Savings account, FD, etc.,
  - Tapping new geographical markets for agri related products; and
  - Sourcing proposals from National Horticulture Board.

☞ **Pay Offer: 2.1 Lakhs + City Allowance of 10,000/- to 24,000 + Excellent Learning Exposure...**

## Expected Essentials from the Ideal Candidate:

- ✓ Energetic, talented, self driven **UG in Agriculture/Horticulture/Forestry/Agri. Eng. with** Excellent Communication Skills, Acquisition & Selling Skills...
- ✓ Having Aggregate 50% Marks (Min.) in 10<sup>th</sup>, 12<sup>th</sup> and all cleared semesters of UG so far...
- ✓ Should have in depth knowledge of Horticulture and Agriculture...
- ✓ Should be SMART with a flair for sales...
- ✓ Understanding of farming practices...
- ✓ Kindly note that students having any PENDING Paper / ATKT / Backlog / Failure in any subject/s as on 31<sup>st</sup> December, 2015 **CAN'T appear in this Recruitment Process**, as they are **Ineligible as per HDFC Bank's recruitment guidelines**.

☞ **Selection Process:** Registration (by filling the required EXCEL Datasheet) and Resume Submission (in hard and soft copy) with the Institute Placement Officer (**latest by 1<sup>st</sup> January, 2016 Morning 10:00 am**)... The shortlisted candidates will go for Further Stages of the Selection Process, which are as follows...

- ✓ Online Aptitude Test **in the 1<sup>st</sup> Week of January itself...**
  - ✓ Group Discussion
  - ✓ Personal Interview

☞ All the interested and eligible students need to register their names with the Placement Officer of their own Institute by submitting the required details **latest by 1<sup>st</sup> January, 2016-FRIDAY Morning 10:00 am...**

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