



Biggest-Golden Opportunity for Post Graduates of NAU in **HDFC Bank Ltd.**



After facilitating

36 Placement Interviews generating Job Placement Offers for 132 Students in 2014-15,

39 Placement Interviews generating Job Placement Offers for 130 Students in 2013-14, and

33 Placement Interviews generating Job Placement Offers for 144 Students in 2012-13, we at the

University Placement & Counselling Cell of our esteemed Navsari Agricultural University; are pleased to announce that **the 1st**

Ever Campus Recruitment Drive of Placement Programme 2015-16 of *HDFC Bank Ltd.* is to be

held **during January month.** The details are as follows:

HDFC Bank Ltd. – www.hdfcbank.com

- ☞ The **Housing Development Finance Corporation Limited (HDFC)** was amongst the first to receive an ‘in principle’ approval from the Reserve Bank of India (RBI) to set up a bank in the private sector, as part of RBI’s liberalization of the Indian Banking Industry in 1994. The bank was incorporated in **August 1994** in the name of **HDFC Bank Limited**, with its registered office in Mumbai, India. HDFC Bank commenced operations as a **Scheduled Commercial Bank in January 1995.**
- ☞ HDFC Bank Ltd. is operating with a simple mission: to be a **World-class Indian Bank** with a single-minded focus on product quality and service excellence for providing customer convenience.
- ☞ As of September 30, 2015, the Bank has a nationwide distribution network of 4,227 branches and 11,686 ATMs in 2,501 cities/towns.

Available Job Profile: Agri Relationship Manager PAN India

✓ *Job profile involves the following core responsibilities:*

- *Source business from agri individuals for their Crop and term loan requirements;*
- *Manage sale of products like Kisan Gold Card, Small Agri business loans, Traders Cash credit to agri individuals or trading enterprises;*
- *Liaise with Credit team to ensure clearance of proposal;*
- *Assist in disbursement formalities;*
- *Maintain the existing portfolio (post disbursal formalities and monitoring);*
- *Manage the existing as well as future relationships;*
- *Coordinate with Collections team;*
- *Cross sell other liabilities products like Current Accounts, Savings account, FD, etc.,*
- *Tapping new geographical markets for agri related products; and*
- *Sourcing proposals from National Horticulture Board.*

☞ **Pay Offer: 2.7 Lakhs + City Allowance of 10,000/- to 24,000 + Excellent Learning Exposure...**

Expected Essentials from the Ideal Candidate:

- ✓ Energetic, talented, self driven **PG in Agriculture/Horticulture/Forestry/ABM/Agri. Eng./PHT** **with** Excellent Communication Skills, Acquisition & Selling Skills...
- ✓ Having Aggregate 50% Marks (Min.) in 10th, 12th, Graduation and all cleared semesters of PG so far...
- ✓ Should have in depth knowledge of Horticulture and Agriculture...
- ✓ Should be SMART with a flair for sales...
- ✓ Understanding of farming practices...
- ✓ Kindly note that students having any PENDING Paper / ATKT / Backlog / Failure in any subject/s as on 31st December, 2015 **CAN'T appear in this Recruitment Process**, as they are **Ineligible as per HDFC Bank's recruitment guidelines**.

☞ **Selection Process:** Registration (by filling the required EXCEL Datasheet) and Resume Submission (in hard and soft copy) with the Institute Placement Officer (**latest by 31st December, 2015 Morning 10:00 am**) ...The shortlisted candidates will go for Further Stages of the Selection Process, which are as follows...

- ✓ Online Aptitude Test **in the 1st Week of January itself...**
 - ✓ Group Discussion
 - ✓ Personal Interview

☞ All the interested and eligible students need to register their names with the Placement Officer of their own Institute by submitting the required details **latest by 31st December, 2015-THURSDAY Morning 10:00 am...**

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