



Dream Opportunity for UG & PG Students of NAU in MNC Company



## with 5 Lakhs per Annum CTC

After facilitating **39 Placement Interviews generating Job Placement Offers for 130 Students** in 2013-14 and **33 Placement Interviews generating Job Placement Offers for 144 Students** in 2012-13; we at the University Placement Cell of our esteemed Navsari Agricultural University; are pleased to announce that **the Forthcoming Campus Placement Interview of Edelweiss Integrated Commodity Management Ltd. (World Renowned MNC)** is to be held **during January month**. The details are as follows:



### **Edelweiss Integrated Commodity Management Ltd. – [www.edelweissfin.com](http://www.edelweissfin.com)**

☞ **Winner of “India’s Best Managed Company” for 2 consecutive years**, incorporated in 1995 as an Investment Bank with focus on Private Equity Syndication; the Edelweiss is one of **India’s leading diversified financial services Group**; and has **more than 40 different lines of business and subsidiaries today**.

- \* Edelweiss flower is a rare and protected species of Flora growing on the steep Alpine slopes and is one of Europe’s best known flowers...
- \* Edelweiss, a derivation of German words, ‘edel’ (noble) and weiB (white)

\* **Company’s beliefs are best represented by this flower – rare, pure, protected**

- ☞ Edelweiss offers a large range of products and services spanning across asset classes and consumer segments with its Core Philosophy of **‘Ideas create, Values protect’**
- ☞ Its businesses are broadly divided into **Credit including Retail Finance and Debt Capital Markets, Commodities, Financial Markets, Asset Management and Life Insurance**.
- ☞ The group’s research driven approach and proven history of innovation has enabled it to foster strong relationships across corporate, institutional and individual clients.
- ☞ The Life Insurance, Retail Finance including Housing Finance, Mutual Fund and Retail Broking businesses – both online and offline formats, have paved the way for Edelweiss to cater to the large retail client segment.
- ☞ Edelweiss’ presence now covers **227 offices in 121 cities in India and 6 International Offices abroad with 4,739 employees**.
- ☞ Together with **5,000 strong network of Sub-Brokers and Authorized Persons**, Edelweiss group has presence **across all major cities in India catering to over 532,000 clients** across various businesses in retail and wholesale segments.

## *Available Job Profiles and Probable Locations:*

**(1) Supply Chain Management in MUMBAI – 8-10 Positions**

**(2) Supply Chain Management in DELHI – 1-3 Positions**

**(3) Research Analyst in MUMBAI – 1-3 Positions**

### **Job Profile for Supply Chain Management Position**

- ✓ *Procurement of Agro Commodity on best competitive price.*
- ✓ *Establishment of Broker & Trader network in respective states.*
- ✓ *Control on Quality & Quantity of Procured Agro Commodities.*
- ✓ *Ensure Supplier payment processing & documentation within time.*
- ✓ *Client acquisition & relationship management.*
- ✓ *Tap potential Business opportunities & support to Business Development team, field team Commercial Operations Team, Head Office, Operation.*
- ✓ *Liaisoning with state & Head Office operations team / Accounts team for smooth execution of supply chain management activities.*
- ✓ *Day to day involvement in exchange related physical activity like, Demat, quality Issue, Demat deposits documentation etc.*
- ✓ *Overall responsible for State Supply Chain Management Business, Supplier Management and Client Relationship.*


### **Job Profile for Research Analyst Position**


- ✓ *Research analyst will be a member of the Company's research team focusing on commodities produced by India and globally traded with India. Analyst will be responsible for developing regional demand scenarios for various commodities. Research analyst will work in close proximity with the Agronomist to finally develop the demand and supply balance sheets of various commodities. Analyst will also be responsible for coordinating and establishing both short and long term demand outlook for the region. Analyst would be required to release periodic reports for the internal as well as external clients. Analyst would also require travelling and creating network of information for developing demand and supply balance sheets of the respective commodity.*
- ✓ *Main activities are assisting in the forecasting of the Commodity Supply and Demand.*
- ✓ *Create monthly balance sheet of a commodity, with its respective forward as well as backward integration.*
- ✓ *Compile and review the data collected.*
- ✓ *Regularly update the balance sheet through tele surveys.*
- ✓ *Correlation analysis and building regression models.*
- ✓ *Assist to provide timely and quality qualitative and quantitative in-depth reviews and recommendations of the data collected.*
- ✓ *Provide actionable/tradable market insights focused on demand and supply analysis.*
- ✓ *Assist to liaise with governmental bodies/trade associations for data that could bring an added value to research.*
- ✓ *Establish regular communications with internal as well as external clients through regular reports.*

 **Pay Offer:** Annual FIXED Compensation (Salary) of 4.5 Lakhs + Annual Benefit of Performance Linked Bonus + Mediclaim + Life Insurance Cover...

**Expected Essentials from the Ideal Candidate:**

- ✓ Energetic, talented, self driven **UG OR PG in Agriculture / Horticulture / Forestry / ABM** **with** Excellent Communication Skills, Acquisition & Selling Skills, conceptual clarity about basics of Agriculture, Farming, Economy, etc....
- ✓ **Ideal candidate must have a Strong Business Sense, Updated Knowledge of the related domains...** with patience, passion and skills to work with the end customers. Should have drive for results, willingness to learn, ability to bounce back from setbacks and never give up attitude, energy and dynamism, confidence, and courtesy

 **Selection Process:** Registration by submitting the updated Resume (in hard and soft copy) with the Institute Placement Officer (**latest by 20<sup>th</sup> January, 2015 Morning 10:00 am**) ... Only these candidates will receive the *Company's 2 Pre-Placement Talk Presentations for further preparation on their E-mail Id mentioned in the Resume... for further stages of the Selection Process...*

 All the interested and eligible students need to register their names with the Placement Officer of their own Institute by submitting the updated Resume in Hard and Soft Copies **latest by 20<sup>th</sup> January, 2015-TUESDAY Morning 10:00 am...**

**Dr. H. R. Pandya**

Director of Students' Welfare &  
Chairman of University Placement Cell @ NAU

**E-mail:** [dswnavsari@nau.in](mailto:dswnavsari@nau.in), [dswnavsari@gmail.com](mailto:dswnavsari@gmail.com)

**Contact No.:** 02637-292112 (O), 08530932922 (M)

**Dr. Mehul G. Thakkar**

Associate Professor in HRM & TPO @ AABMI  
University Placement Head @ NAU

**E-mail:** [mehulgthakkar@nau.in](mailto:mehulgthakkar@nau.in), [getmgt@gmail.com](mailto:getmgt@gmail.com)

**Contact No.:** 02637-651437 (O), 09427163205 (M)